# **ODITO** Company Profile





## WHO WE ARE



We are a leading Egyptian packaged snack food manufacturer founded in 1996 in Cairo, Egypt. The Company historically focused on branded baked snack products including cakes, croissants and rusks (baked wheat) and recently expanded into the wafers, candy and biscuits. We are the market leader in both the cake and croissant segments in Egypt with growing market positions in the wafer and candy. We are well-known for the consistency of our premium quality products and our continuous innovation. Our brands are well recognized and include: Molto, TODO, Bake Rolz, Bake Stix, Mimix, Freska, Oniro as well as Hohos, Twinkies and Tiger Tail. In addition to our own products. Edita is also a sole regional distributor of several brands of imported sweeteners, olive oil and pasta.

Brands under the Edita umbrella have become well-recognised household brands in Egypt as well as in many of the 20 other countries that we export to across the Middle East and Africa.

Our vision and mission statements reflect the importance of both regional and international markets within our Company and in strategy going forward.



"Setting the benchmark of snacking with our high quality, innovative products"



"Together, Spreading joy through trusted brands"

## WHAT WE **OFFER OUR CLIENTS**



We apply:

- ISO 9001
- HACCP
- ISO 22000
- FSSC 22000 •
- HALAL
- ISO 14001
- OHSAS 18001
- - Lean Manufacturing & 6 sigma concepts

- · International marketing support based on each country's market trends and dynamics
- Strong regional market intelligence
- Localization of branded campaigns for consistent brand image and market synchronization





- Agreements with the best shipping lines, offering the best freight prices & best transit time
- Prompt accurate shipping documentation
- Close coordination with the shipping agencies to secure timely delivery of shipments
- Flexible labeling solutions in conformity to each country's regulations





#### Mini Molto, XL and XXL

Molto is known for its signature hazelnut chocolate creamy filling that can be enjoyed in 3 sizes; **One Piece offerings:** XL, the smallest single serve SKU and XXL for bigger size experience. **Minis Offering:** Mini Molto chocolate, which has bite sized pieces for a more fun experience.





#### Molto Mix

Molto Mix is an innovative product that has two fillings adjacent to each other and comes in 2 flavors; chocolate & cream and strawberry & cream



Molto MIX Chocolate & Cream Croissant Filled with

Chocolate & Cream

Moto

Molto MIX Strawberry & Cream

Croissant Filled with Strawberry & Cream

24 Pieces/ Carton

9 Months

6 Months

24pcs: 30.3 x 29.3 x 13.6

40 Gross 1.3 40' ft

5.000



40' ft

5.050



#### Molto Magnum & Mini Magnum

Molto Magnum, our indulging offering that oozes with filling. It is available in 2 flavors: Chocolate Hazelnut & Strawberry Cheesecake Flavored Jam. Also available in the fun experience minis format with 5 bigger minis pieces offerings available in the same 2 flavors.



40' ft

7,020

Container Load

(iiii)





#### Molto MagnumMix & Mini Magnum Mix

Adding an extra fun edge to the Magnum range, Molto launched the two fillings adjacent to each other range for a new and unique experience. Comes in 3 mixes: & Cream. Available in the two formats, one piece and minis.



Magnum Mix Salted Caramel & Cream





Magnum Mix Strawberry Cheesecake & Cream

Maanum Mix Chocolate & Cream

Croissant filled Croissant filled with with Strawberry chocolate cheescake & hazelnut paste Cream & Cream



Mini Maanum

Mini Croissants filled with Salted chocolate hazelnut paste & Cream

4 Months

Caramel &

Cream



Mini Magnum Mix Mini Magnum Mix Salted Caramel Strawberry Cheescake & Cream & Ćream

> Mini Croissants filled with strawberry cheesecake & Cream

12 Pieces/ Carton

4 Months

Packaging Per Carton Shelf Life Carton Avg. weight per piece Avg. carton Weight (KG Container

(iiii)

Load

Description

4 Months 30.6 x 23.1 x 14.2

12 Pieces/ Carton

4 Months

80

Gross

1182

40' ft

7,020



36.3 x 23.8 x 16.6

2.196

40' ft

5.050

70 Gross



#### Molto King

Molto King, the biggest one piece offering across Molto range and market offerings that perfectly caters to the consumer need of hunger filling while enjoying the extraordinary Molto Chocolate filling.





Croissant filled with Chocolate & Hazelnut Paste

> 12 Pieces/ Carton

4 Months

80

40' ft

7,020



#### a rich toasted snack made of 🚀 100% heat

## that offers a guilt-free filler snacking experience to consumers



providing a plethora of different flavors to suit a wide range of consumer preferences.









Butter &

Herbs



Sweet Chili





Salt

Pizza

Salt &

Mix Cheese





Nacho Cheese





#### **Bake Rolz**

Bake Rolz is available in 3 sizes to cater for different need states; single-serve, bigger size and family size. Each size comes in a wide range of flavors to suit all taste buds.



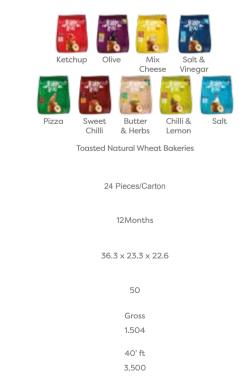


	Cheese	Herbs	Le
Toasted Natural V	Vheat Baker	ies	
48 Pieces/	'Carton		
12Mon	iths		
33.8 × 22.	3 x 20.1		
25			
Gros 1.47			
40' 1 3,30			



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Bake Rolz is available in 3 sizes to cater for different need states; single-serve, bigger size and family size. Each size comes in a wide range of flavors to suit all taste buds.



Pizza Ketchup

o Olive

Nacho Cheese Chilli &

Lemon



Toasted Natural Wheat Bakeries 12 Pieces/Carton 12Months 36.9 x 26.4 x 16.8 100 Gross 1.504

40' ft 4,200



Bake Rolz recently introduced a new limited time offer range for all spicy lovers. The new range comes in 3 flavors; Spicy Cheese, Spicy Pizza and Spicy Kebab.







Spicy Cheese

Spicy Pizza

Spicy Kebab



Toasted Natural Wheat Bakeries 24 Pieces/Carton 12Months 36.3 x 24.3 x 22.6 50 Gross 1.65 40' ft 3,400





single-serve & bigger size





#### **Bake Stix**

Bake Stix is available in 2 sizes; single-serve & bigger size. Each size comes in 3 flavors.









Cheese

Oriental Sausages

Toasted Natural Wheat Bakeries

BBQ

48 Pieces/Carton 12Months 40.3 x 36.3 x 19.6 25

Gross 1.477

40' ft 2,400



#### **Bake Stix**

Bake Stix is available in 2 sizes; single-serve & bigger size. Each size comes in 3 flavors.









Cheese

Oriental Sausages

BBQ

Toasted Natural Wheat Bakeries

24 Pieces/Carton

12Months

36.3 x 23.3 x 24.6

50

Gross 1.523

40' ft 3,300





#### **Fingers**

Freska Uncoated Fingers come in two 3 variants:

- Uncoated Wafer Filled With Cocoa And Hazelnut Cream
- Uncoated Cocoa Wafer Filled With Cocoa And Hazelnut Cream
- Freska Vegan Uncoated Fingers Filled With Cocoa Cream.



Freska Fingers Hazelnut White Wafer



Freska Fingers Hazelnut

With Cocoa



Freska Fingers Vegan

Uncoated Wafer Filled With Vegan Cocoa Cream

12 Boxes X 12 Pouches X 8 Pieces

12 Months

39 x 26.4 x 25.8

31	31
Gross	Gross
3.80	5.561
40' ft	40' ft
3,315	2,700



Uncoated Wafer Filled With Cocoa And

Uncoated Cocoa Wafer Hazelnut Cream And Hazelnut Cream

12 Boxes X 12 Pouches X 8 Pieces

12 Months

39 x 26.4 x 25.8

ť



#### Sticks

Freska Sticks is made of delicious uncoated rolled wafer sticks filled with cocoa and hazelnut cream.



Freska Sticks Hazelnut

Uncoated rolled Wafer Filled With Cocoa And Hazelnut Cream

6 Boxes X 24 Pouches X 3 Pieces

12 Months

29.4 × 18.9 × 26.7

18.2

Gross 3.45

40' ft 5000



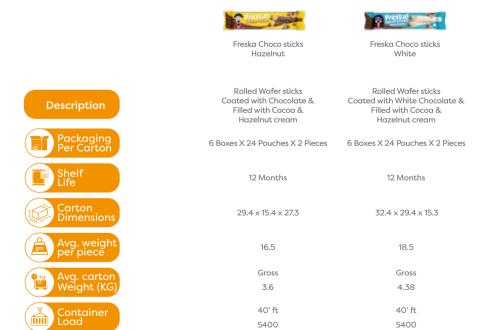


#### **Choco Sticks**

Freska's latest addition in the rolled wafer segments:

- Freska Choco Sticks, rolled wafer sticks coated with chocolate & filled with cocoa & hazelnut cream

- Freska Choco Sticks, rolled wafer sticks coated with white chocolate & filled with cocoa & hazelnut cream





#### **Coated Bar**

The first ever pyramid shaped coated wafer bar to be introduce in the Egyptian market, Choco Bar comes in two sizes, Choco Bar and Choco Bar Mini Both come in the same widely loved variant: Chocolate Coated Wafer Filled With Chocolate Cream





Choco Bar

Chocolate Coated Wafer With Chocolate Cream

6 Boxes X 24 Pouches

12 Months

29.8 x 18.9 x 28.8

17

Gross 3.210 40' ft

4,400



#### Block

Freska Block comes in the form of a chocolate coated layered rectangular wafer to satisfy consumer's sweet cravings.

Freska Block comes in 3 variants

- Chocolate Coated Wafer Filled with Cappuccino Cream.
- Chocolate & Hazelnut Cream Coated Wafer Filled with Cocoa & Hazelnut Cream.
- Chocolate Coated Wafer Filled with Peanut Butter.

	Anstal Company	Frestal (2)	Frestal BLOCK
	Freska Block Peanut Butter	Freska Block Cappuccino Cream	Freska Block Hazelnut Cream
Description	Chocolate Coated Wafer Filled with Peanut Butter	Chocolate Coated Wafer Filled with Cappuccino Cream	Chocolate & Hazelnut Cream Coated Wafer Filled with Cocoa & Hazelnut Cream
Packaging Per Carton		12 Boxes X 12 Pouches	
Shelf Life		12 Months	
Carton Dimensions		39 x 24.4 x 21.3	
Avg. weight per piece		27	
Avg. carton		Gross	
Weight (KG)		4.730	
Container Load		40' ft	
		3,500	





& associate with their humorous characters.



#### TODO is positioned as

"The sweet experience that keeps you going"

known for its high quality and indulging snacks.







#### **TODO Bomb & TODO Brownie**

TODO Bomb is the Bomb of Cakes. You cannot prevent yourself from enjoying the explosion of cream inside the chocolate cake when you bite into it. TODO Brownie offers the full indulging experience that could ever be found in a cake. It's also the first Egyptian packed Brownie in the Egypian market.

	TODO CONT	TEDO
	TODO Bomb	TODO Brownie
Description	Chocolate cake with creamy filling and cocoa coating	Chocolate Brownie Cake
Packaging Per Carton	8 Boxes	X 6 Packs
Shelf Life	6 Months	6 Months
Carton Dimensions	37.4 × 27.4 × 21.8	37.7 x 27.7 x 18.1
Avg. weight per piece	9	50
Avg. carton Weight (KG)	Gross 3.5	Gross 3.4
Container Load	40' ft 3,050	40' ft 3,700



It is known among consumers for its signature mix of

leads the filled







and is the

Twinkies is the loved and trusted treat by consumers, "White<sup>♡</sup> Hearted

cakes

Egypt

segment in

Twinkies omes in four formats: at 2 different sizes.

with a strong heritage that goes back to its long history in the Egyptian market.

) Cake"





#### **Twinkies Original**

Twinkies has 3 different families: Twinkies Original, Twinkies Flavors, and Twinkies Icing. Twinkies Original is the hero SKU, famous for its consistent quality and light cream filling.

64 / 1

		<b>Frankite</b>
	Twinkie	es Original
Description	Golden Sponge Co	ıke with Cream Filling
Packaging Per Carton	12 Boxes X 6 Pouches	8 Boxes X 24 Pouches
Shelf Life	9 /	Nonths
Carton Dimensions	35.7 x 33.7 x 24.1	49.8 x 30.2 x 27.8
Avg. weight per piece	48	24
Avg. carton Weight (KG)	Gross 4.5	Gross 5.8
Container Load	40' ft 2,300	40' ft 1,750



#### **Twinkies Double Cream**

Descriptio

Packagi Per Cart

Shelf Life

Avg. wei per piec

Contain Load

Twinkies Double Cream comes at 3 different variants; Twinkies vanilla cake filled with extra cream filling, Twinkies vanilla cake filled with extra strawberry filling and Twinkies chocolate cake filled with extra chocolate filling.

	Twinkies Double Cream	Twinkies Double Cream Chocolate	Twinkies Double Cream Chocolate
on	Golden Sponge Cake with extra Cream Filling	Sponge Chocolate Cake with extra Chocolate Filling	Sponge Chocolate Cake with extra Strawberry Filling
ing ton	12 Boxes X 12 Pouches	12 Boxes X 12 Pouches	12 Boxes X 12 Pouches
	5 Months	5 Months	5 Months
eight ce	35	32	35
her	40' ft 1,520	40' ft 1,520	40' ft 1,520



### sensational daily kick by providing an enjoyable experience.

that gives a

With its strong heritage, HOHOs leads the

is the enjoyable



#### HOHOs comes in 2 different formats:

Coated: HOHOs Cream (in 2 different sizes), HOHOs Coffee, HOHOs Chocolate, HOHOs Extreme, and HOHOs Mix.

**Uncoated:** HOHOs Uncoated Strawberry and HOHOs Uncoated Chocolate.





#### **HOHOs Cream**

Description

Shelf Life

Carton

Avg. weight per piece

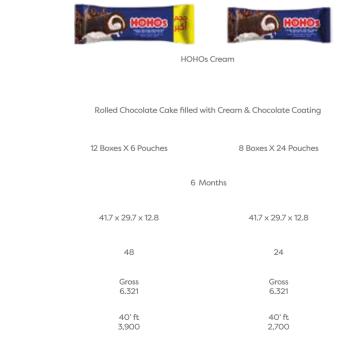
Avg. carton Weight (KG)

Container Load

(iiii)

Packaging Per Carton

HOHOs is famous for its coated range: HOHOs Cream (in 2 different sizes), HOHOs Coffee, HOHOs All Chocolate, HOHOs Extreme, and HOHOs Mix.







#### **HOHOs Uncoated Flavors**

HOHOs also offers a range of uncoated flavors: HOHOs Uncoated Strawberry and HOHOs Uncoated Chocolate.



Uncoated HOHOs Chocolate



Uncoated HOHOs Strawberry



Rolled Golden Cake with Cocoa Cream Filling and Chocolate base, Decorated with Chocolate Rolled Golden Cake with Strawberry flavored Jelly and Cream Filling and Chocolate base, Decorated with Chocolate

8 Boxes X 24 Pouches

6 Months

41.4 x 24.8 x 19.2

24

Gross 5.6

40' ft 2,400



### falls under the filled cakes segment. its a golden sponge cake **Fun** with a

#### fresh flavors & unique taste.

gives it the perfect mix of

its creamy filling decorated with

raspberry jelly 🛝

& coconut flakes



#### TigerTail

Tiger Tail is a vanilla cake filled with cream, topped with raspberry jelly, and decorated with small flakes of coconut that gives consumers a mouth watering experience.



TigerTail

Golden Sponge Cake with Cream Filling Decorated with Raspberry Jelly & Coconut shavings/flakes

8 Boxes X 24 Pouches

9 Months

49.8 x 30.2 x 27.8

24

Gross

5.8

40' ft 1750





#### **TigerTail Double Cream**

Tiger Tail Double Cream is a vanilla cake filled with extra cream, topped with raspberry jelly, and decorated with small flakes of coconut that gives consumers a mouth watering experience.



TigerTail Double Cream

Golden Sponge Cake with extra Cream Fillling Decorated with Raspberry Jelly & Coconut shavings/flakes

12 Boxes X 12 Pouches

5 Months

35

40' ft 1,520











#### **Oniro LAVA**

Oniro LAVA is the first entry to the filled segment offering two variants; - A vanilla biscuit filled with chocolate hazelnut cream. - A chocolate biscuit filled with chocolate hazelnut cream. Available in 2 sizes: 4 Pieces & 2 Pieces

ONIRÓ





ONIRC

Oniro LAVA Chocolate

2 pieces

Oniro LAVA Vanilla 4 pieces

Vanilla biscuit filled

with chocolate

hazelnut cream

12 Boxes X 12 Pouches

12 Months

4 pieces

cream

Gross

5.8

40' ft

1,750

Chocolate biscuit filled with chocolate hazelnut

with chocolate hazelnut cream

Gross

4.5

40' ft

2,300

Oniro LAVA Vanilla

2 pieces

Chocolate biscuit filled with chocolate hazelnut

35.7 x 33.7 x 24.1

20



Description Packaging Per Carton Shelf Life Carton Avg. weight per Pouch Avg. carton Weight (KG) Container Load (fiii)

35.7 x 33.7 x 24.1 40

Gross 4.5 40' ft 2,300 Oniro LAVA Chocolate

Vanilla biscuit filled

cream

12 Boxes X 12 Pouches

12 Months



#### **Oniro CHOCO LAVA**

Oniro CHOCOLAVA is the first entry to the filled segment offering two variants;

- Vanilla biscuit filled with chocolate hazelnut cream and coated with chocolate.

- Chocolate biscuit filled with chocolate hazelnut cream and coated with chocolate.

	ONIRO	l
Ľ	CHOCO	
	LAVA	1

Oniro CHOCOLAVA Vanilla



Oniro CHOCOLAVA Chocolate

Chocolate biscuit filled with chocolate hazelnut cream and coated with chocolate.

12 Boxes X 12 Pouches

12 Months

35.7 x 33.7 x 24.1

35

Gross	Gross
4.5	5.8
40' ft	40' ft
2,300	1,750



Vanilla biscuit filled with chocolate hazelnut cream and coated with chocolate.





#### **Oniro COOKIES**

Vanilla and Chocolate cookie with chocolate chips filled with Chocolate hazelnut cream.



Oniro COOKIES Vanilla

Vanilla Cookie With



Oniro CHOCOLAVA Chocolate

Cocoa Cookie With Chocolate Chips Filled With Cocoa Hazelnut Cream

12 Boxes X 12 Pouches

12 Months

42.7 x 32.7 x 14.4

25

Gross 4.695

40' ft 3,550



Chocolate Chips Filled With Cocoa Hazelnut Cream



#### **Oniro TEABIX**

Plain Tea Biscuit



Oniro TEABIX



Plain Tea Biscuit

12 Boxes X 12 Pouches

12 Months

43

40' ft 2,000



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